



“Let’s growth together”

SUMATERA MINANG SOLOK
Arabica origin specialty coffee



Established in 2011, continuously grows as a leading SME which produce and sells **SUMATERA MINANG SOLOK origin specialty coffee product**, under surian permai coffee farmer groups, located in West Sumatera- INDONESIA

We believed that our Sumatera Minang Solok Origin Specialty Coffee commit to the **global sustainability** principles. Therefore, we always manage every value chain in our business process, which is conducted from seeding, farming, processing and ditribution.

In practice, we attempt to promote the organis farming, agroforestry system, local community, woman empowerment and animal preservation (especially for Sumatran Tiger habitat)





As a result, we can produce high grade of specialty coffee **(84 score)** and improve the welfare of our community.

For more than 9 years, we have distributed our specialty coffee across national wide and worldwide such us Australia, Korea, Japan, England and Ireland. Henceforward, we endeavor to expand the potential market in europe and America

Is our commitment and strategy to be sustainable company to contribute on country development and environemnt preservation. Based on Global Reporting (GRI) Standards which has been recognized internationally.

OUR VISION

WORLD'S SPECIALTY AND ORGANIC
COFFEE FARM WITH SPECIAL
LOCAL TASTE OF MINANG SOLOK

OUR MISSIONS

Develop organic coffee farming and
sustainable agroforestry system

Empower the local community

Empower women in post-harvest process

Preserve Sumatran Tiger habitat around
our coffee farm area





OUR PRODUCT

The Minang Solok Origin Specialty Coffee planted with **1000 - 1600 mdpl** prominence in solok, West Sumatera, Indonesia. Our unique product with profile of nutty notes, lemony, fruity, cinnamon, herbal, good acidity and balance after taste. All product has been GRADED 1 “**VERY GOOD**” with **84** score.



Some of our product

1. **Arabica Minang Solok Origin**
Specialty Coffee (Grades 1)
2. **Robusta Minang Solok**
(Fine and Premium Grades)
3. **Customized Roast**
Beans and Ground Coffee.



PROCESS

NATURAL PROCESS

HONEY PROCESS

SEMI WASH PROCESS

FULL WASH PROCESS

FINE ROBUSTA



Product: ARABICA MINANG SOLOK	Grade: 1	Process: NATURAL
Defect: Max.11 point	Trace: Max. 5%	Moisture: Max. 12%



Product: ARABICA MINANG SOLOK	Grade: 1	Process: FULL WASHED
Defect: Max.11 point	Trace: Max. 5%	Moisture: Max. 12%



Product: ARABICA MINANG SOLOK	Grade: 1	Process: SEMI WASHED
Defect: Max.11 point	Trace: Max. 5%	Moisture: Max. 12%



Product: ARABICA MINANG SOLOK	Grade: 1	Process: HONEY WASHED
Defect: Max.11 point	Trace: Max. 5%	Moisture: Max. 12%

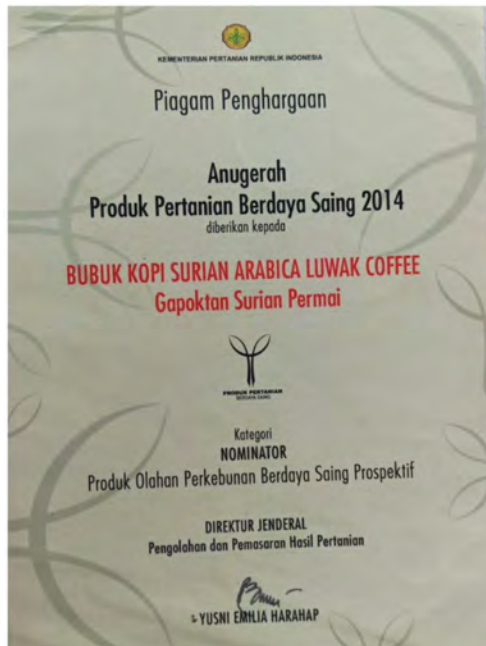


PACKAGING

1. Green Coffee Beans Export (outer jute bag, inner grainpro)
2. Green Coffee Beans Domestic (double layer)
3. Roasted Coffee (by request)

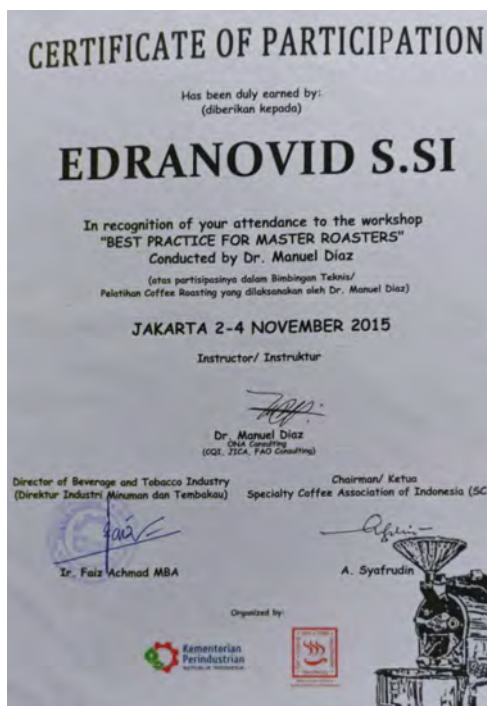
Monthly Capacity :

20 tonnes (Green Coffee Beans)
20 tonnes (Roasted Beans and
Ground Coffee)



ACHIEVEMENT

Nomination "The most Competitive Agriculture Product"
Ministry of Agriculture
Republic of Indonesia, 2014



Participant "Best Practice for Master Roaster"
Ministry of Agriculture
Republic of Indonesia, 2014



Participant "Indonesian Specialty Coffee Contest"
AICE, 2015

CERTIFICATION

KEMENTERIAN PERDAGANGAN REPUBLIK INDONESIA

DIREKTORAT JENDERAL PERDAGANGAN LUAR NEGERI

Jalan M.T. Hoesni Raya No. 6, JAKARTA 10110
Telp. 021-5200060, 5200111, 5200117 ext 25000, 25100
Fax: 021-52003101

**PENETAPAN
SEBAGAI EKSPORTIR TERDAFTAR KOPI (ETK)**

NOMOR : 92.ETK-02.20.0002

Sesuai dengan permohonan CV. SOLKINDO AGRO COMMODITY Nomor 431318/NATRADE/01/2020 tanggal 4 Januari 2020, perihal Permohonan Penetapan sebagai Eksporir Terdaftar Kopi (ETK) dan memperhaluskan Pernyataan Mandiri (Self Declaration of Conformity) CV. SOLKINDO AGRO COMMODITY tanggal 9 Desember 2019 yang diterima tanggal 4 Januari 2020, maka berdasarkan Peraturan Menteri Perdagangan Nomor 80 Tahun 2019 tanggal 18 Oktober 2019 Tentang Perubahan Atas Peraturan Menteri Perdagangan Nomor 108 Tahun 2018 Tentang Ketentuan Ekspor Kopi, dengan ini diberikan penetapan sebagai:

EKSPORTIR TERDAFTAR KOPI

Kepada :

Nama Perusahaan : **CV. SOLKINDO AGRO COMMODITY**
Alamat Perusahaan : **JL. RAYA PADANG - SURIAN KM. 100, JORONG BELAKANG PASA NAGARI SURIAN, KECAMATAN PANTAI CERMIN, KABUPATEN SOLOK, SUMATERA BARAT**

Alamat Pabrik : **JL. RAYA PADANG - SURIAN KM. 100, JORONG BELAKANG PASA NAGARI SURIAN, KECAMATAN PANTAI CERMIN, KABUPATEN SOLOK, SUMATERA BARAT**

Nomor Telepon/Fax : **061277893800 /**
Nama Penanggung jawab : **EDRA NOVID**
Nomor Tgl. NIB : **912010982304 / 20 Agustus 2019**
Nomor Pokok Wajib Pajak (NPWP) : **73.450.823.1-203.000**
Nomor Kode Pengisian SKA Form ICO : **3369**

DENGAN KETENTUAN SEBAGAI BERIKUT:

- Membeli tanaman esterben yang berjenis di bidang perdagangan, khususnya ekspor kopi;
- Mempunyai setiap perubahan perusahaan kepada Direktur Perdagangan Luar Negeri secara langsung; (di tiga poin) hari setelah terjadi perubahan tersebut;
- Setiap Eksporir Terdaftar Kopi (ETK) yang melakukan kegiatan ekspor ekspor kopi, diwajibkan menyerahkan laporan setiap 1 (satu) bulan sekali kepada Direktur Ekspor Produk Perben dan Kebutuhan Kementerian Perdagangan, dengan melampirkan scan dokumen asli SKA Form ICO;
- Eksporir Terdaftar Kopi (ETK) wajib menyerahkan SKA Form ICO setiap 2 (dua) minggu sekali setiap bulan;
- Eksporir Terdaftar Kopi (ETK) berlaku 2 (dua) tahun sejak tanggal diterbitkan.

Jakarta, 6 Januari 2020
Direktur Jenderal
Perdagangan Luar Negeri

T T D
Indreani Wistnu Wardana

Tertanda :
1. Menteri Perdagangan

**MAJELIS ULAMA INDONESIA SUMATERA BARAT
THE INDONESIA COUNCIL OF ULAMA WEST SUMATERA**

**شهادة
SERTIFIKAT HALAL - HALAL CERTIFICATE**

Nomor : LP.FOM-MUI 13160015371117

بإدعائ الأختارات والقرارات والمباحثات التي قام بها مجلس الشاء الإندونيسي لسنطري الغربية لتجديد

berdasarkan pengujian yang telah dilakukan Majelis Ulama Indonesia Sumatera Barat, maka :
Based on inspection carried out by the Indonesia Council of Ulama West Sumatera, it is here by
certified that :

جوز المنتجات : **MINUMAN DAN BAHAN MINUMAN**

اسم المنتج : **BUBUK KOPI**

اسم الشركة : **GAPOKTAN SURIAN PERMAT**

عنوان الشركة : **JL. BELAKANG PASA NAG. SURIAN KEC. PANTAI CERMIN, KAB. SOLOK**

حالة قدر رجاستر
Bersertifikat "HALAL" (certified product item
is "HALAL" in accordance with the Islamic Law
مفتوح في جميع أنحاء العالم
As long as the ingredients and production processes are in accordance to the Islamic
Commence of the Indonesian Council of Ulama

Diterbitkan di Padang Pada : **28 NOVEMBER 2017** | أصدرت هذه الشهادة في بادج
Issued in Padang on : **27 NOVEMBER 2019** | تاريخ انشاء الشهادة

Retu Komisi Fatwa MUI : **DR. ZULKARNAINI, M.Ag**
Direktur UPT FOM MUI : **DR. SYAHULAH ZOELKAR**

Registered Coffee Exporter

Halal Certification



ASSOCIATION MEMBERSHIP

Specialty Coffee Association Indonesia

Association of Indonesian Coffee Exporter

Association of Minang Coffee

CV. SOLKINDO
AGRO COMMODITY





CV. SOLKINDO AGRO COMMODITY

CONTINUOUS EFFORT TO ECONOMIC DEVELOPMENT



ECONOMIC PERFORMANCE

We believe that the company's economy directly affects not only on business continuity but also for our community living standards.

Thus, we always focus to manage the growth performance in terms of sales, cost and profit.

We can see the increase performance from these indicator between 2018-2019

	2019	2018
Revenue/Sales	IDR 498,342,000	IDR 213,269,000
Operational Cost	IDR 398,664,000	IDR 170,640,000
Net Profit	IDR 99,678,000	IDR 42,629,000





CV. SOLKINDO AGRO COMMODITY

CONTINUOUS EFFORT TO ECONOMIC DEVELOPMENT



INDIRECT ECONOMIC EFFECTS

We believe that our bussiness operation always has positive effects on local communities directly. This cloud be seen from the company's practice in recruiting employees from local communities. We continuously provide the training programs for 8 framer groups (150 persons)

PROGRAM	YEAR
Coffee Farming School	2016
Post Harvesting Processing Training	2016
Agroforestry System for Coffee Training	2017
Organic Fertilization for Coffee Training	2018
Arabica Coffee Nursery Training	2018





CV. SOLKINDO AGRO COMMODITY

CONTINUOUS EFFORT TO
ECONOMIC DEVELOPMENT



PROCUREMENT PRACTICE

In order to support our production process, we affiliated with 8 farmer group as local supplier. In addition we also affiliated with others 5 suppliers located in South Solok to supply coffee grain. Every supplier's are consistently evaluated based on our standard quality and supplier's practice sustainability aspects.

We prioritize to conduct Fair Trade and ethical sourcing with all farmer and suppliers. There is minimum price agreement for IDR 10,000 / kg.





CV. SOLKINDO AGRO COMMODITY

CONTINUOUS EFFORT TO
ECONOMIC DEVELOPMENT



OUR FARMER'S STORY

The FAIR TRADE principle that we conducted has successfully increased our farmer's welfare and income.

We can see the example from Mr. Hermansyah Kari Batuah. Previously, his farming area was planted with chilli and sweet potatoes, after he planted coffee and supply to us, his income was increased from IDR 200,000 a week to IDR 500,000 a week.

Currently, he can pay for the education of his daughter, and one of his daughter studied in the university.





CV. SOLKINDO AGRO COMMODITY

STRATEGY & SINERGY TO
PRESERVE ENVIRONMENT



BIO DIVERSITY

We prioritize the agroforestry system in our coffee farms to protect the forest

More over, we seen the Sumatran Tiger habitat around areas. Therefore, it's very important to us to conduct initiatives to protect their habitats.





CV. SOLKINDO AGRO COMMODITY

STRATEGY & SINERGY TO
PRESERVE ENVIRONMENT



WASTE

As the form of contribution to nature preservation, we implement the waste recycling from our production 50% of the production waste is recycled into foods for cattle farming. it proved how we could take part to prevent the environmental degradation for future



Social



CV. SOLKINDO AGRO COMMODITY

CONTINUOUS EFFORTS TO
EMPOWER COMMUNITIES
& SATISFY CONSUMER



EMPLOYEMENT

We believe than human resources is an asset should be maintained dan treated well.

We commit to avoid discrimination based on gender, ethnic, religion & disability in recruitment process.

Additionally, we provide the remuneration & facilities which are able to increase our employee's living standards. Our salary has followed Minimum Regional Salary in Central Java. We commit to increase the salary in line with the bussiness profit

Employee Type	Gender	Age and Education	Remuneration
Permanent: 5 people	Male: 3 Female: 2	20-60 Years Old High School Graduated: 1 Junior High School Graduated: 2 Below Education Level: 2	• Basic salary • Annual leave (12 days) • Menstrual leave and childbirth • Accommodation • Health Insurance (BPJS) • Foods (breakfast and lunch) • Transportation allowance
Contract Based: 10 people	Male: 2 Female: 8	20-60 Years Old High School Graduated: 2 Below Education Level: 8	• Daily Fee (IDR 100,000 per day) • Accommodation • Health Insurance (BPJS) • Foods (breakfast and lunch) • Transportation allowance

Social



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OCCUPATIONAL HEALTH & SAFETY

Since our bussiness establish, there is "Zero Accident" related to occupational health & safety. It happened due to the low risk in our production process.

In guarantee the work safety, we provide the Protective equipment such as glove, boot etc. And our committed to full charged cause by the accident in the work place.





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CONTINUOUS EFFORTS TO
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& SATISFY CONSUMER



CUSTOMER HEALTH & SAFETY

In order to guarantee the customer health & safety, we have PIRT and HALAL certification in our production system. We implement the traceability system which can track the product from farmer to production date integrated.

We provide after sales service for our customer, for example, we always accept return for the reject products distributed to the customer.





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MARKETING AND LABELLING

We continuously optimize digital online and offline the distribution channel in our marketing initiative.

In online marketing we collaboration with many marketplace such as tokopedia, shoppee etc and develop for our website for market access.

Our packaging has fulfilled the standard required we use alumunium foil for retail product



With all modesty from our company profile,
we like to say “thank you”

“Let’s talk”

for further information
please contact us via whatsapp
on +62 81311032286